



## 2019 Globe BMX AGM Package - May 31st, 2019

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1. 2019 AGM Agenda
2. 2018 AGM Meeting Minutes
3. 2018 Financials
4. Board Reports
5. 2019 Budget



## 2019 Globe BMX Spring AGM Agenda - May 31st, 2019

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1. Welcome
2. Attendance & Quorum
3. Approval of Agenda
4. Approval of 2018 Spring AGM Minutes (Minutes included below)
5. Board Reports
  - a. President - Kyle Schmitt
  - b. Vice-President - Deb Gibson
  - c. Treasurer - Kendal Redhead
  - d. Secretary - Jen Korney
6. 2019 Financials (financials included below) & 2019 Budget Planning
7. New Track Development Update
8. 2019 Schedule & Opening Plan
9. Coaching & Committee Plans
10. Fundraising for 2019
  - a. Fundraising Events
  - b. Fundraising Goals for 2019
  - c. Track Sponsorship & Fundraising Goals
  - d. General Sponsorship
11. Board Nominations & Voting
  - a. New Position: Director - Sponsorship, Fundraising & Grants
  - b. 2 Year Term: Secretary (Jen letting name stand)
  - c. 2 Year Term: Treasurer (Kendal letting name stand)
  - d. Floor Nominations: Vice President
    - i. Deb Gibson announced resignation on May 9th, 2019



## Globe BMX Spring AGM Minutes - May 8th, 2018

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Chair: Heather Foster

Attending: 12 (non-board) out of 62 registered as of May 8th = 20%

Attendance: Scott McLeod, Erik Foster, Tom Redhead, Theresa Wilks, Wesley Casavant, Sarah Morphy, Deb Gibson, Brennan Veltkamp, Jen Korney, Kendal Redhead, Heather Foster, Kyle Schmitt, Kelly Sikorski, Erin McGonigle, Steve Rosman

1. Welcome
  - Heather gives welcome, thanks everyone for attending.
2. Attendance & Quorum
  - Attendance is logged as 12 members out of 62. Just made quorum at 20%
3. Approval of Agenda
  - Kelly motions to approve
  - Teresa seconds
  - All in favor
4. Approval of Fall AGM Minutes
  - Corrected Fall from Spring
  - Tom motions to approve
  - Sara seconds
  - All in favor
5. Board Reports
  - President - Heather Foster
    - i. Heather presents her report
  - Treasurer - Kendal Redhead
    - i. Kendal presents her report
      1. Describes the other income line and what it means for financials

- ii. Noted current bank balance and what that means
  - iii. Highlights fees have changed (lowered at bank)
  - iv. Highlights accounting fees will be eliminated but needs volunteers
  - v. New fiscal for 2018 only 9 months long (April to December)
- Secretary - Jen Korney
  - i. Jen presented her report.
  - ii. Kendal helped talk about fundraising for 2018
- Director - Kyle Schmitt
  - i. Kyle presented his report
  - ii. Highlighted his role in regards to track updates
  - iii. Contractor in place for weed spraying for 2018
  - iv. Gate controller was repaired over the winter
  - v. Drainage - approval from City to put in drainage
  - vi. Lifted gate and put blocks under, still work to do
  - vii. Obstacle shaping still left to do
    - 1. Corner two was reshaped, moving on to 3rd straight
    - 2. Flattened top of corners
  - viii. Clay capping - need to improve track shape and then look at how we can improve the surface
  - ix. Business Plan
    - 1. Submitted to city so we can have a land use agreement
      - a. Makes everything official with City of Saskatoon
    - 2. City was very happy and wants to help us grow
      - a. Made really good progress with city, great meetings
  - x. Recapped discussion/scenario about being approached to do a track relocation to Wyant Raceway
    - 1. Board made decision as a board due to many factors as to not take that opportunity. Main factors:
      - a. Location and proximity to Warman
      - b. Lease
      - c. Schedule of current racing events
  - xi. Kyle discusses track expansion and opportunity for growth at current site.
    - 1. Lots of work to do in the next few weeks
      - a. Looking for key individuals to be on maintenance committee

## 6. Board Nominations & Voting

- Heather Foster, current President has stepped down. Jay Schmautz, current Vice-President term is completed (2 years).
- President:

- i. No paper nominations received
    - ii. Move to call for floor nominations
      - 1. Kendal nominates Kyle Schmitt for President
        - a. No other floor nominations
        - b. All in favor
        - c. Kyle Schmitt becomes president and steps down as Director
  - Vice President
    - i. No paper nominations received
    - ii. Move to call for floor nominations
      - 1. Kelly Sikorski nominates Deb Gibson
        - a. No other floor nominations
        - b. All in favor
        - c. Deb Gibson becomes Vice President
7. Track Development Update - covered in Director's report
8. 2018 Schedule & Opening Plan
  - Discussed during Director's report
    - i. Lots left to do, shooting for the week after May Long weekend. Emails and work bee info will be sent out shortly.
9. Bylaw Changes from Fall Meeting
  - Kelly motions to approve
  - Deb seconds
    - i. Sara Morphy volunteers to review books
    - ii. Scott McLeod volunteers to review books
10. Request for Membership Help
  - Volunteers - Urban Camp
    - i. Erik suggest calling provincial Jail for contact
  - Erik mentions that it's tough to get people out, so he suggests posting photos of the state of the track
  - Volunteers: need to evaluate the process further
    - i. Sarah suggested segregating volunteers into groups - good suggestion!
    - ii. Future volunteer bond has been discussed, would be good opportunity once we have more organization and someone to manage.
  - Erik suggested contacting SCA for volunteer resources
11. Fundraising for 2018
  - Already touched on during Secretary and Fundraising report
  - Kendal to lead Fundraising committee

- Globe to put forward sponsorship packages as a different channel other than just fundraising/events

12. Logo Discussion from Fall Meeting

- Decision not to go forward with changing logo to former logo

13. Erik mentioned that he'd be happy to help announce during the races

14. Meeting Conclusion

- Scott motions to conclude meeting
- Teresa seconds
- All in favor


# Globe BMX Raceway Inc

## Financial Statement

January - December 2018

	TOTAL
REVENUE	
Event Rider Fees Income	2,730.00
Events Income	7,236.55
Fundraising & Merchandise Income	62.00
Grants & Donations	6,838.32
Membership fees Income	9,200.00
Summer Classic Income	9,178.05
Wind Up Party Income	1,905.00
Total Revenue	\$37,149.92
EXPENSES	
Administrative Supplies	1,618.98
Advertising	490.50
Events	1,053.76
Events CCN's commission	346.76
Facilities & Equipment	1,207.19
Fundraising & Merchandise	887.45
Insurance, Services & Bank fees	2,950.51
Meals, Entertainment & Gifts	252.00
Membership CCN's commission	796.18
Repairs & Maintenance	3,771.50
Summer Classic Expenses	5,096.10
Training & Meetings	856.37
Trophies, Awards & Number Plates	2,059.37
Wind Up Party	2,454.30
Total Expenses	\$23,840.97
Excess of Revenues over Expenses	\$13,308.95

Approved by:

Sarah Morphy:  Date: Mar. 20, 2019

Scott McLeod:  Date: March 21/19.

# Globe BMX Raceway Inc

## BALANCE SHEET

As of December 31, 2018

	TOTAL
Assets	
Current Assets	
Cash and Cash Equivalent	
Chequing	20,504.89
<b>Total Cash and Cash Equivalent</b>	<b>\$20,504.89</b>
<b>Total Current Assets</b>	<b>\$20,504.89</b>
<b>Total Assets</b>	<b>\$20,504.89</b>
Liabilities and Equity	
Liabilities	
<b>Total Liabilities</b>	
Equity	
Opening Balance Equity	10,843.64
Retained Earnings	-3,647.70
Profit for the year	13,308.95
<b>Total Equity</b>	<b>\$20,504.89</b>
<b>Total Liabilities and Equity</b>	<b>\$20,504.89</b>



GLOBE BMX RACEWAY BUDGET				
	2018 EST	2018 ACT	2019 EST	
<b>Expenses</b>				
<b>Administrative Supplies</b>	<b>650.00</b>	<b>1618.98</b>	2000	
post office box, postage, ink, paper				
<b>Advertising</b>	<b>1,000.00</b>	<b>490.5</b>	750	
Website URL,				
printing of flyers and stickers for Wyant Raceway event				
<b>Events</b>	<b>2,500.00</b>	<b>1053.76</b>	1500	
commissaire fees, events permits, Sask Cycling Rider levy fees				
prizes, raffle table supplies				
<b>Events CCN &amp; Picatic commission</b>	<b>500.00</b>	<b>346.76</b>	500	
3rd party online fee collection for sk cup 1, 2, & Championship				
<b>Facilities &amp; Equipment</b>	<b>1,500.00</b>	<b>1207.19</b>	1300	
storage pup rental for 4 months, portable toilets, laptop				
<b>Fundraising &amp; Merchandise</b>	<b>2,000.00</b>	<b>887.45</b>	1500	
steak night costs, hoodie printing				
<b>Insurance, Services &amp; Bank Fees</b>	<b>500.00</b>	<b>2950.51</b>	3300	
lawyer, accountant & bank fees				
<b>Meals, Entertainment &amp; Gifts</b>	<b>700.00</b>	<b>252.00</b>	400.00	
1st work day at track food, condolences gift basket				
<b>Membership CCN's commissions</b>	<b>600.00</b>	<b>796.18</b>	900.00	
3rd party online fee collection for Club membership fees				
<b>Repairs &amp; Maintenance</b>	<b>6,500.00</b>	<b>3,771.50</b>	4,500.00	
chalk & fuel				
weed control, gate repairs, replacement parts, rakes, etc				
track drainage & repair etc (will require contractor)				
<b>Summer Classic</b>		<b>5,096.10</b>	5,500.00	
<b>Training &amp; Meetings</b>	<b>600.00</b>	<b>856.37</b>	1,500.00	
<b>Trophies, Awards &amp; Number Plates</b>	<b>4,500.00</b>	<b>2,059.37</b>	2,300.00	
<b>Wind up Party</b>	<b>2,500.00</b>	<b>2,454.30</b>	2,800.00	
<b>Gate</b>			15,500.00	
<b>Total</b>	<b>24,050.00</b>	<b>23,840.97</b>	<b>44,250.00</b>	
<b>Revenue</b>				

GLOBE BMX RACEWAY BUDGET				
	2018 EST	2018 ACT	2019 EST	
<b>Event Rider Fees Income</b>	<b>5,500.00</b>	<b>2730</b>	3500	
sk cup 1 & 2, championship				
<b>Events Income</b>	<b>1,800.00</b>	<b>6936.55</b>	7500	
sk cup 1 & 2, championship				
<b>Fundraising &amp; Merchandise Income</b>	<b>2,500.00</b>	<b>362</b>	700	
hoodies, steak supper				
<b>Grants &amp; Donations &amp; Sponsorship</b>	<b>9,999.00</b>	<b>6838.32</b>	11,350	
map grant, personal donations of commissaire fees				
<b>Membership Fees Income</b>	<b>5,000.00</b>	<b>9200</b>	9200	
Club fees				
<b>Sales of Equipment &amp; Supplies</b>	<b>0.00</b>	<b>0</b>	0	
laptop				
<b>Summer Classic Income</b>		<b>9178.05</b>	10000	
<b>Windup Party Income</b>	<b>1,000.00</b>	<b>1905</b>	2000	
year end party				
<b>Total</b>	<b>25,799.00</b>	<b>37,149.92</b>	<b>44,250.00</b>	
<b>Income minus Expenses - Surplus/Deficit</b>	<b>1,749.00</b>	<b>13,308.95</b>	<b>0.00</b>	

## 2019 AGM President's Report

I would like to first and foremost thank everyone for their help and support of the club over the last year. It was a busy year for the board with track improvements, city relation projects, Sask Cup/Grand's and fundraising. Also over the winter we have been hard at work planning for the future of the club.

Last year we successfully got our drainage installed after many years of work with the City of Saskatoon. It greatly improved the tracks ability to shed water and allowed our club to use the facility quickly after a rainfall. It also took some of the pressure off of our volunteers as we no longer had to pump water. We reshaped most of the track and rebuilt the rhythm sections. These were all great improvements to make our facility a better place for our members and community to use.

Over the winter we worked with the City of Saskatoon to finally get our lease agreement in place so we can secure the location of our track for the next 10 years. We are glad to announce that Globe and the city agreed to the terms and it has been passed through city council and approved (as of a few days ago). It still needs to be drafted and signed but the major hurdle has been accomplished.

We successfully hosted the Sask Cup Grand's and Provincial Championships last year and we had a record turn out. It was amazing to see all the kids at the track competing for their P and SK plates. We are thankful for help and support the SCA provided during these events. We also had our first annual summer classic fundraising race. I personally had a great time and loved seeing all of the families out for the event. It was an important focal point as it was our main fundraising event for the year.

Part of our obligation to our members is to ensure the continued success and growth of the club. In the survey that we passed around in 2017, constructing a new track was one of the top subjects. We worked extensively this winter on starting the process on this task. We researched a few different track designers and determined that Tom from TRD is our guy. As we are a partner with the City of Saskatoon we need to be in consultation with them on such a project. We have had many meetings with the COS, Crosby Hanna (landscape designers), and TRD to figure out where and what to build. We love our current spot and determined as a group that Lakewood Park is where we belong. We are very excited to release the prelim track drawings and are going to be looking for future sponsors to tackle this project. Stay tuned for our track development presentation coming up later in the meeting.

Old blue our starting gate had a long and amazing life but we were sad to say it was time for an upgrade. Gate technology has come a long way and the safety of our members is our top priority. With some consolation we decided it would be best to replace the gate with a new

crescent style. We are happy to say the gate is installed and working. Thank you to the many companies, and individuals that helped out and made the project a success.

In closing I am excited for the 2019 racing season, we will be hosting 2 provincial races and the Sask Cup Grand's and Provincials once again. Our Summer Classic is scheduled and I am sure it will be a blast. Thank you fellow board members, Globe Members, SCA and our community for the continued success of Globe BMX

See you at the Track

Kyle Schmitt

President

May 9, 2019

Vice President's Report: Deb Gibson

2018 has been a year of incredible growth for Globe BMX. As a new board member, I have experienced an organization team that is focused, motivated, and visionary; working tirelessly to provide our riders and the City of Saskatoon with a quality infrastructure and opportunities. I predict great things in the future for this club!

Unfortunately, at this time, I am not able to contribute to the board in the capacity necessary and must regretfully tender my resignation. I encourage members to consider filling this position and others to expand the board and our clubs' potential. This is an amazing membership with so many skills and gifts to build for the future.

Kyle, Jen, and Kendal are dynamic and dedicated (they're also a lot of fun!) I've learned a great deal from them and am in awe at what they have facilitated in bringing the vision of Globe BMX to fruition.

Respectfully,

Deb Gibson

## 2019 AGM Treasurer's Report

In 2018 my focus areas were:

- plugged away at general insurance and special event insurance details
- organized the permits we require from the city to operate. Noise extensions and municipal approval.
- submitted documentation to SLGA for our ticket sales (50/50, prize table for the fundraising events - which gets a grant back at the end of the year - last year was our first year of doing that, as we weren't aware it was a requirement, and we get \$\$ back as a grant!)
- Along w/ the rest of the board, organized the fundraiser events
- Attended the AB AGM as we are sanctioned with them as well, road trip to AB to stay up to date on what is happening in the BMX world out that way and to have our vote for race locations ect..
- Created the financial statement/budget.
  - Run the numbers as to what we need based on previous yrs experience.
  - Track and reimburse funds using quickbooks.
- We will now be using e-transfers more for quicker return of funds up to \$1000, but above that amount it will require a chq.
- Changed banks (RBC to Affinity) for better experience and fee reduction, more convenience
- ordered plates & organize plate management

Shine on,

Kendal Redhead  
Treasurer, Globe BMX

## 2019 AGM Secretary's Report

2018 was not only another year of learning the in's and outs of being an effective board member, and the rules and legislation that surround our roles, but also a year of process refinement, strategic planning and growth for areas that needed improvement and areas that never had focus prior to this year.

As a board, not only do we take on our high level roles of Secretary, President, Treasurer, VP, etc. but we also branch out and take on many smaller roles and responsibilities that speak to our skills and knowledge.

In 2018 & 2019 I focused on or managed the following:

- better file organization and documentation, archiving of historical board communication
- improved content clarity and website organization, general website maintenance
- worked with Sharaya Kennedy on marketing initiatives (ongoing)
- all member communication and email group management
- gate sponsorship coordination and contract writing/graphics planning
- registration management
- volunteer bond documentation and tracking
- social channel management; Facebook & Instagram
- online motos
- refined moto building and race registration process
- helped organize, promote and gather sponsorship for all summer race events
- attended track development and city council meetings
- prepared presentations for miscellaneous meetings throughout the year
- map grant application and follow up
- agendas, minutes, meeting notes & documentation
- race director throughout the 2018 season
- organized and manage online store
- took level 1 NCCP coaching course
- Helped organized commissaire/coaching courses & communication for Globe with help from Sarah at SCA
- Helped organize the OTB Clinics camp logistics with their staff
- Helped organize our second annual Parent Information Night

I look forward to 2019 and all the exciting things that we have in the works and the things already accomplished. Every year, we get more efficient and feel more prepared, which in turn allows us to help facilitate a better club experience and in ultimately allow your excitement and word of mouth as members to act as our best marketing tool.

Cheers to 2019 and thank you to everyone for the positivity and excitement as we head into the thick of it all.

All the best,

Jen Korney

Secretary & Communications, Globe BMX